



# CLEAN ENERGY

Investment, Finance, Asset Placement







” We finance  
bank-alternative,  
bank-complementary  
and without gaps.“

Due to the reluctance of banks in terms of corporate and project financing for project developers we regard it as challenge to secure sufficient liquidity for the realization of their project pipeline.

The youmex finance group, Frankfurt, comprising a group of finance specialists, covers a broad range of financial services with individual solutions and placement of assets. An essential business focus of youmex is on the field of renewable energies, in particular on the arranging of bridge-, short-term- and long-term financing as well as equity for selected wind and solar projects throughout Europe. Furthermore youmex advises primarily medium-sized enterprises in terms of organization of corporate and project financing and capital market transactions. As an intermediary between project developers, banks, investors, and companies in the energy area we work out tailor-made financing solutions and place energy projects of a minimum amount of € 10m with investors.

To provide you with sufficient liquidity in the early stage of a project, we can organize for you:

- ▶ Project and construction phase financing
- ▶ Project placement of assets with investors of youmex
- ▶ bank-alternative and bank-complementary corporate financing and project financing

If one of the above mentioned points or services fits your needs we would be pleased if you contact us.

Kai Hartmann  
Owner of youmex group

# Profile of youmex group

The youmex finance group, Frankfurt, Germany, comprising a group of finance specialists covers a broad range of financial services with individual solutions. The group operates as a finance platform for more than 20 years. As a one stop shop, youmex offers solutions for all types of capital, e.g. loans and bonds, mezzanine and equity solutions, including IPOs. In this matter the focus is on bank-alternative or bank-complementary financing.

In our business area Clean Energy we structure and arrange bridge, short-term and long-term financing of wind and solar parks as well as biogas, biomass and hydro power plants throughout Europe for project developers, investors and utilities. We can also depict time critical bottleneck financing. By accessing more than 2,500 investors worldwide, we also market and place wind and solar power plants – directly or in the form of investments in project companies.

As an intermediary between project developers, banks, investors, and companies in the energy area we work out tailor-made financing solutions and place energy projects of a minimum amount of €10 million with investors.

## Transactions and types of projects

We arrange transactions in the following areas

- ▶ solar energy power plants in the photovoltaic sector (rooftop and free-field) and also solar thermal energy
- ▶ wind power stations, especially onshore
- ▶ biomass and biogas facilities on an industrial scale
- ▶ hydropower stations
- ▶ municipal properties and infrastructure, e.g. sewage and drainage systems, recycling facilities, waste incinerating plants etc.

We simplify, accelerate  
and optimise financing and  
capital market transactions.



# Corporate and Project Finance

For the last 20 years we have financed more than 200 companies and projects through our (bank-alternative) capital partners – formidable, short-term, long-term and customized.



## **Corporate Finance with debt**

We arrange purchase loans as well as loans for capital expenditure and working capital and pre-financing of projects.

## **Mezzanine for your company**

You can gain more liquidity for your company through non-voting temporary equity capital and without using your assets as collateral. You can revolve the additional capital among different projects, with a time frame of up to seven years, against fixed interest rates, with or without the use of an Equity Kicker.

## **Equity for your company**

You intend to strengthen the permanent financing capacity of your company and you are considering to accept equity capital investors up to the point of a public offering?! Our equity capital markets team helps you to win investors from this point up to the complete transaction management of an IPO.

## **Project Finance with debt**

We finance the acquisition of land as well as the components for the construction of power plants from interim financing to completion with bank loans. Normally, the loan to value can cover up to 75% of the required capital. In exceptional cases, namely by higher volumes and good track record, the loan to value can cover up to 85%.

## **Mezzanine for your projects**

These subordinated funds close the gap between equity and debt capital. They represent junior debt, in the form of subordinated loans, undisclosed partnerships, or participation rights and are linked to either the project or a SPV. The coupon has a fixed interest with or without an Equity Kicker. The final settlement is cleared after the financed project is sold.

## **Equity for your projects**

If you don't want to realize a huge project on your own or if you want to share the risk, we provide you with an equity partner, who can participate in your project as a financial investor or a joint venture partner. The realization remains solely under your responsibility.

# Investors and Buyers

We gladly match your buying wishes with our network and through our pole position we ensure attractive buying opportunities ahead of time.

## **Object Search**

Through our financing activities for project developers, general constructors, and energy providers, as well as municipalities and regional authorities, we have gained access to energy projects and objects – long time before they appear in the market!

We gladly match your buying wishes with our network and through our pole position, we ensure attractive purchase opportunities ahead of time.

## **Financing**

Financing requirements have become more sophisticated nowadays. We confront this with enhanced creativity regarding the Structured Finance Models and with excellent connections to the banks and capital providers. Moreover, our partners are seriously interested in financial transactions and are willing to conduct them. Here, we arrange the necessary performance bonds and guarantees.

Furthermore, we cover short-, mid- and long-term financing with or without your liability, that means the capital is insured by the financed asset (non recourse). If you want to reduce the capital resources you commit, we provide you with additional subordinated mezzanine capital or an equity capital sponsor and ensure above average loan to values (LTVs).

## **Transaction Management**

We support you with the complete development of the purchase, such as negotiating the purchase price and assembling the appropriate due diligence team of lawyers, tax advisers, auditors and consultants. In addition, we support you with making a contract and notarizing it, as well as synchronizing the contractual forms of the subsequent payments (installments).

# Sellers

With our excellent long-standing investor network we ensure the sale of your project.



## **Buyer-Sourcing**

We help you to identify the appropriate buyer in the market – adequately targeted and interested in your object. Moreover, we address potential buyers from our investor pool, such as high-net-worth individuals, family offices, public real estate companies, funds, insurances, pension funds, etc., both in Germany and abroad.

## **Buyer-Financing**

Nowadays, a purchase takes place only when financing has been previously arranged. Formerly not an imperative, this has lately become a concerning issue when closing a transaction. We help your potential buyers with financing through developing the structure of the funding beforehand and arranging the procurement of necessary funds for your prospective buyers.

## **Recapitalization**

You currently possess power plants to which substantial equity is tied up. We help you to regain the equity capital partially or completely by replacing it with capital from investors who take an interest in your property.

## **Transaction Management**

We support you with the complete sale process, such as price negotiation, prior proofing of the relevant documentation and the respective timetable as well as due diligence, development of the sale contract and notarizing.

# Your added values

Accelerate your growth and simplify your transactions by using our tailor-made financing solutions and the financial strength of our investors.

## Optimised access to (bank-alternative) financing

We optimise the balance sheet and the rating so that financing can be implemented more easily and the capital marketability is created or improved. This opens up (bank-alternative) sources of capital and we can address capital providers, who would not have been approachable before.

## Structuring of precisely tailored financing elements

Since we know the requirements of the capital providers precisely and compare these with your financing activity, we can quickly determine suitable financing partners and components. We secure the right structure and its probability of success beforehand through an anonymised market sounding among our capital providers.

## One-Stop-Shop

As an intermediary between project developers, banks, investors, and companies in the energy area we work out tailor-made financing solutions and place energy projects of a minimum amount of €10 million with investors.



### **Direct access to Clean Energy Investors**

Moreover, through an access to more than 2,500 investors worldwide we market and place wind and solar power plants directly or in the form of participations with project companies. Our investor network additionally covers full-equity investors, who don't require financing and thus can contribute to a rapid implementation.

### **Alleviation of the management workload**

Through a quick and professional handling of financing projects, we supplement and alleviate the financial management of your company. We draw up financing memoranda and fact sheets that are specially personalised to the standard of the respective capital provider. Through the provision of a project-based electronic data room for structured, standardized documentation, we facilitate and optimise the transparency and the exchange of data between the parties involved.

### **Timecritical bottleneck financing**

In the phase between the start of construction and the project completion there is an enormous need of financing. Here we offer alternative solutions.

### **Transaction security**

Furthermore, we create a transaction security with regards to our fund financing, that is, as a rule, required by investors to proceed with the purchase process.

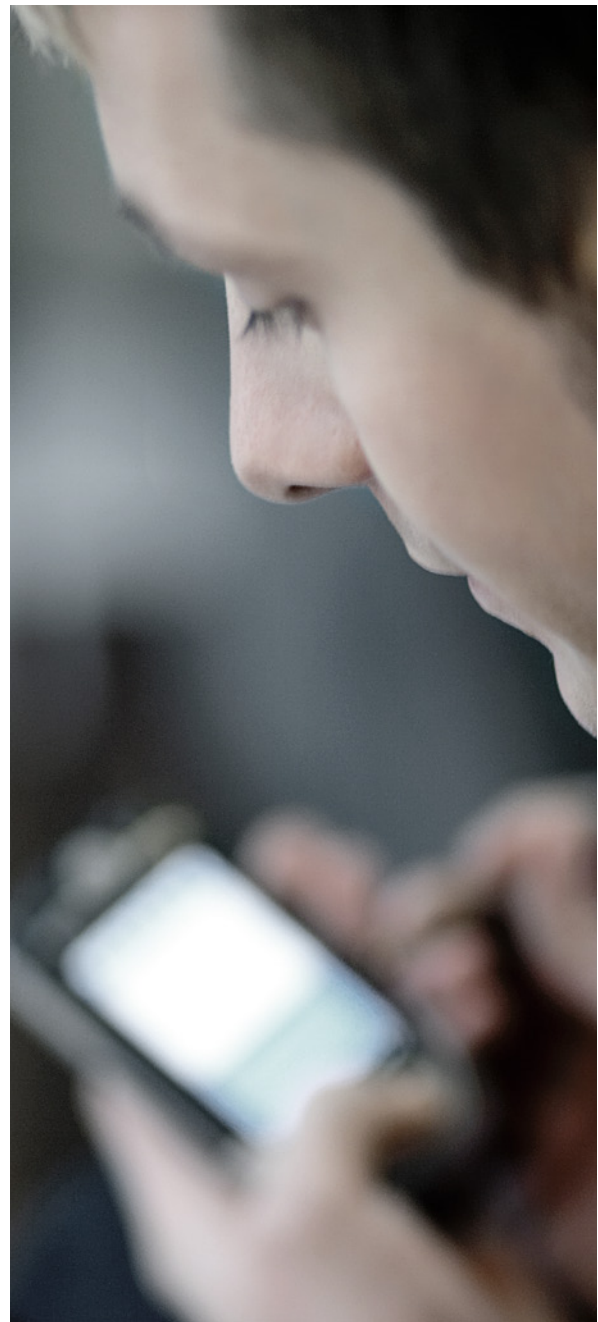
## Your next step

As a one-stop shop, we  
simplify, accelerate and  
optimise your financing and  
capital market transactions.

Contact us.

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